

Program Creates Awareness on Vendor Opportunities and Government Schemes

WTC Jaipur organised a program in association with MSME DI Jaipur and Indian Oil Corporation Limited (IOCL) to create awareness about government schemes for MSMEs and also procurement opportunities with IOCL. The online general awareness program explained the procurement policy, procurement process followed in IOCL and various other Goods / Services & Works required in IOCL on all India basis. The role of MSE vendors in IOCL Procurement process was also explained during the meet.

Welcoming the participants, Mr. Sanjay Meena, Assistant Director, MSME-DI Jaipur, while sharing important schemes with the delegates explained, “MSME Market Development Assistance (MDA) scheme is a part of a comprehensive policy package for MSMEs, which has been announced with a view to increase exports from MSMEs. The provision of MSME-MDA scheme has been modified recently. MDA is offered in three forms: i) Participation in the international exhibitions / fairs - for registered small & micro manufacturing enterprises with DI/DIC, ii) Financial assistance for using global standards (GS1) in barcoding and iii) Recognized importance of barcoding and avail financial assistance through Office of the Development Commissioner Micro, Small and Medium Enterprises (DC - MSME). Further, in case of Purchase and Price Preference Policy, which is administered through Single Point Registration Scheme of NSIC, under which, as many as 350 items are reserved for exclusive purchase from MSME by the Central Government. Other facilities include tender documents free of cost, exemption from earnest money and security deposit, and 15% price preference in Central Government purchases - for individual MSMEs.”

Mr. I. H. Ansari, Deputy General Manager (Contracts), NRO, Indian Oil Corporation Ltd., New Delhi, in his speech, highlighted that Indian Oil is a diversified and integrated energy major with presence in almost all the streams of oil, gas, petrochemicals and alternative energy sources; It has high-calibre people, state-of-the-art technologies and cutting-edge R&D, with a biosphere of best practices, quality-consciousness and transparency. “We tap energy in all its forms most responsibly and deliver it to consumers most affordably,” said Mr. Ansari. He also added, “The government’s eProcurement System of the National Informatics Centre is a step towards computerization and assurance towards their Suppliers and Contractors. The entire process is aimed at reducing the tendering cycle time and curb most of the incidental costs.”

Mr. Devansh Jauhari, Assistant Manager (Contracts), NRO, Indian Oil Corporation Ltd., New Delhi, gave a detailed presentation and responded to multiple queries related to educating and training new vendors and encouraging entrepreneurship in Rajasthan. “With a head office in Mumbai, there are four Regional Contract Cells which form part of the procurement set up of IOCL. The government has simplified the process of Public Procurement by issuing Public Tender / Global Tender through Central Public Procurement Portal leading to Sustainable Procurement with a Transparent Process (Integrity Pact Agreement). Further, EMD exemption will be given to all Micro and Small enterprises irrespective of whether the tendered item is registered or not.”

Mr. Navneet Agarwal, Assistant Director- Trade Promotion, World Trade Center Jaipur proposed vote of thanks.

The webinar was held on August 31, 2021

Marketing Teams 53

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