

Program highlights procurement opportunities from small firms



In Photo: On the Podium - Mr. Navneet Agarwal, Assistant Director, WTC Jaipur, welcoming the participants, on the Dais (from left to right): Mr. Dev Godha, VP, DICCI, Rajasthan; Mr. Shankar Lal Paliwal, Joint Director, DIC Jodhpur; Mr. P. K. Jha, Chief Zonal General Manager, NSIC; Mr. V. K. Sharma, Director, MSME-DI Jaipur; Mr. Champa Lal Chittar, In charge, DICCI Jodhpur and Mr. S.R. Nirmal, DGM, REIL Jaipur

World Trade Center Jaipur organized a Vendor Development program to help local businesses find a market for their products as well as explain them about policies that might enhance their profits. The event was supported by National Small Industries Corporation Ltd., (NSIC) V.K.I. Jaipur; District Industries Center Jodhpur, Government of Rajasthan; Marudhara Industries Association and Dalit Indian Chamber of Commerce and Industries.

Mr. D. K. Agarwal, GM, NSIC V.K.I., Jaipur welcomed the participants and shared an overview of the program. Chief Guest of the program Mr. P. K. Jha, Chief Zonal General Manager (Central) (Gujarat, MP, Rajasthan, UT (Daman Div.)), The National Small Industries Corporation Ltd., Ministry of MSME, Government of India said that Vendor Development Programmes (VDPs) are being organized by them to provide a common platform for

business as well as selling organizations to interact with each other.

The program would help identify emerging demands of the buyer organizations while simultaneously provide an opportunity for displaying the capabilities of the small scale entrepreneurs and their industrial ventures. He pointed out that such programmes have proved to be of immense use in locating suitable suppliers by a number of buying organizations, including the Public Sector Enterprises and others, and also in indigenizing a number of products which until now were being imported at colossal costs.

Mr. Jha further added that according to the Procurement Policy mandate, to expedite and encourage the SC/ST enterprises to be part of public procurement process, the hub facilitates Vendor Development Programmes (VDPs) which are organized by CPSEs/Central Ministries. These programmes have been introduced with an aim to

enroll potential SC/ST suppliers to be a part of their respective supply chains. NSIC organizes vendor development programs regularly to strengthen the interaction between CPSEs/Central Ministries and SC/ST suppliers.

Mr. S.L. Paliwal, Joint Director, District Industries Center Jodhpur, Department of industries and Commerce, Government of Rajasthan and S.R. Nirmal, Dy. General Manager (MM, PPC & GST) also graced the occasion and motivated the participants.

Mr. Navneet Agarwal, Assistant Director, World Trade Center Jaipur proposed the vote of thanks.

The programme was held on March 28, 2022 at meeting hall, Marudhara Industrial Association, Bainsi -Jodhpur. ■